

## Robinson, Renee

---

**From:** COO [Coo@yong.com.au]  
**Sent:** Tuesday, 23 August 2011 1:43 PM  
**To:** DCCEE - Residential Disclosure  
**Subject:** Sustainability Declaration

**Categories:** forwarded for the scribe

*In Queensland we have had a mandatory sustainability declaration in place for some time.*

*After being advised of the Commonwealth Govt interest in such a scheme I sent out a request to our branch and franchise network for feedback from their customers.*

*This is the email that I sent*

The Federal Govt are now looking at introducing another form of a sustainability declaration nationally. To enable us to put in a reasoned submission I would appreciate some information on the use of the Queensland model.

- 1 How many buyers have requested one **not very often**
- 2 How many owners have objected to completing it **None**
- 3 Comments that you may have received from both buyers and sellers **Seller most time thought it was waste of time, buyers don't care that much.**
- 4 Any relevant comments that you may have regarding this form. **Some owner just leave it blank & sign it, most buyers looked, didn't care that much.**

Please respond by 25th August.

*The following is a small sample of the responses. The verbal responses that I have received generally indicate that the buyers and sellers of realestate consider it a waste of time, paper and resources.*

*In my opinion, this is just a waste of resources and time, particularly, when it says if you don't know leave it blank. None of the buyers have asked for this declaration.*

*I am sure many will have similar experience*

*The form is totally useless!! I have had no requests from Buyers, No objections from owners other than queries as to why there is one in first place, no other comments.*

- 1) Hardly any buyer asks for the Sustainability Declaration.
- 2) Most of the time the owners are unable to fill it in due to the age of the property or they are overseas.
- 3) Most buyers and sellers do not even comment on it as they do not consider it relevant to the purchase.

- 1 How many buyers have requested one **not very often**
- 2 How many owners have objected to completing it **None**
- 3 Comments that you may have received from both buyers and sellers **Seller most time thought it was waste of time, buyers don't care that much.**
- 4 Any relevant comments that you may have regarding this form. **Some owner just leave it blank & sign it, most buyers looked, didn't care that much.**

In answer to Q1 Since the introduction I have nil request

Q2 There have been quite a lot of owners that have objected, they do not like the imposition that there has been put on them..! in filling out another form

Q3 Almost all said that it was a waste of time and not worth the paper it is written on [ but still signed, only because they had too, and they did not have to fill out any questions if not known ]

Q4 I feel that the government has introduced a Sustainability Declaration in Canberra and now believes that it should be introduced in Qld & maybe all of Australia..? for what reason I Question..! it does not put any value on the house but does categorize through star energy rating [ as per most white goods ] thus making older homes in older areas harder to sell. Cheers

---

1 How many buyers have requested one

Not one

2 How many owners have objected to completing it

3 None have really objected but a few have said they think its a waste of time

4 Comments that you may have received from both buyers and sellers

5 As above.

4 Any relevant comments that you may have regarding this form.

I religiously have it on display at open homes. I have given them out and ensure its reflected on all advertising on the net, brochures etc (excluding newspaper). I would say that 90% of them never tick the boxes but merely sign the document being blank. I would say that one day someone is going to challenge the Gov on the reflected savings they indicated as i do not believe these cost saving indicated are achievable with the cost of electric etc always going up.

---

Kind Regards  
Rod White  
**Chief Operations Officer/ Group Trainer**

***Yong Corporate Office***  
Suite 18, 223 Calam Rd  
Sunnybank Hills QLD 4109  
Direct Line: (+61 7) 3373 9877  
Mobile: 0432 142 099  
Fax: (+61 7) 3373 9889  
[coo@yong.com.au](mailto:coo@yong.com.au)  
[www.yong.com.au](http://www.yong.com.au)

If you no longer wish to receive our emails please advise on [coo@yong.com.au](mailto:coo@yong.com.au)

This message and its attachments may contain legally privileged or confidential information. It is intended solely for the named addressee. If you are not the addressee (or responsible for delivery of the message to the addressee), you may not copy or deliver this message or its attachments to anyone. Rather, you should permanently delete this message and its attachments and kindly notify the sender by reply e-mail. Any content of this message and its attachments which does not relate to the official business of Yong Real Estate must be taken not to have been sent or endorsed by them. No warranty is made that the e-mail or attachment(s) are free from computer virus or other defect.